

March 21, 2011

Dear Potential Bidder:

Re: **Request for Proposals for Load Shed Services for Imports posted to AESO Website**

In November 2010, the AESO released a Request for Expressions of Interest (“EOI”) to provide up to 485 MW of load shed services for imports (“LSSi”). Following the [“Ancillary Services Procurement Process”](#), as posted on the AESO website, the AESO has evaluated each response and has determined that the level of response received to the EOI is contestable and at this time will proceed with a competitive Request for Proposals (“RFP”) to procure LSSi. As part of the “Ancillary Services Procurement Process” the AESO also consulted with the Market Surveillance Administrator who have concurred that a competitive RFP process was appropriate given the level of response to the EOI.

The [RFP](#) for LSSi has been posted on the AESO website.

In addition, as part of the RFP process the AESO will be conducting two (2) technical workshops to clarify communication standards, product specifications and expected operational practices for LSSi. The workshops will be held on March 31, 2011 in Edmonton and April 1, 2011 in Calgary. A formal invitation with the time and location of each workshop will be distributed later this week and also posted on the AESO website.

Any questions with respect to the LSSi RFP should be directed to Daniel Clark, LSSi RFP Project Manager, at (403) 539-2810 or [daniel.clark@aeso.ca](mailto:daniel.clark@aeso.ca).

Yours truly,

*Original Signed by*

Daniel Clark  
Senior Commercial Analyst and LSSi RFP Project Manager

cc: Jason Doering – Director, Commercial Services